

01 / Who is Nakisa?

Nakisa is a cloud-native, AI-first software provider for enterprise HR, finance, and real estate teams.

For over 20 years, we’ve supported Fortune 1000 companies and global enterprises in driving strategic initiatives and automating operations, enabling over 6.6 million users across 1,100+ organizations in 135 countries.

Learn more →

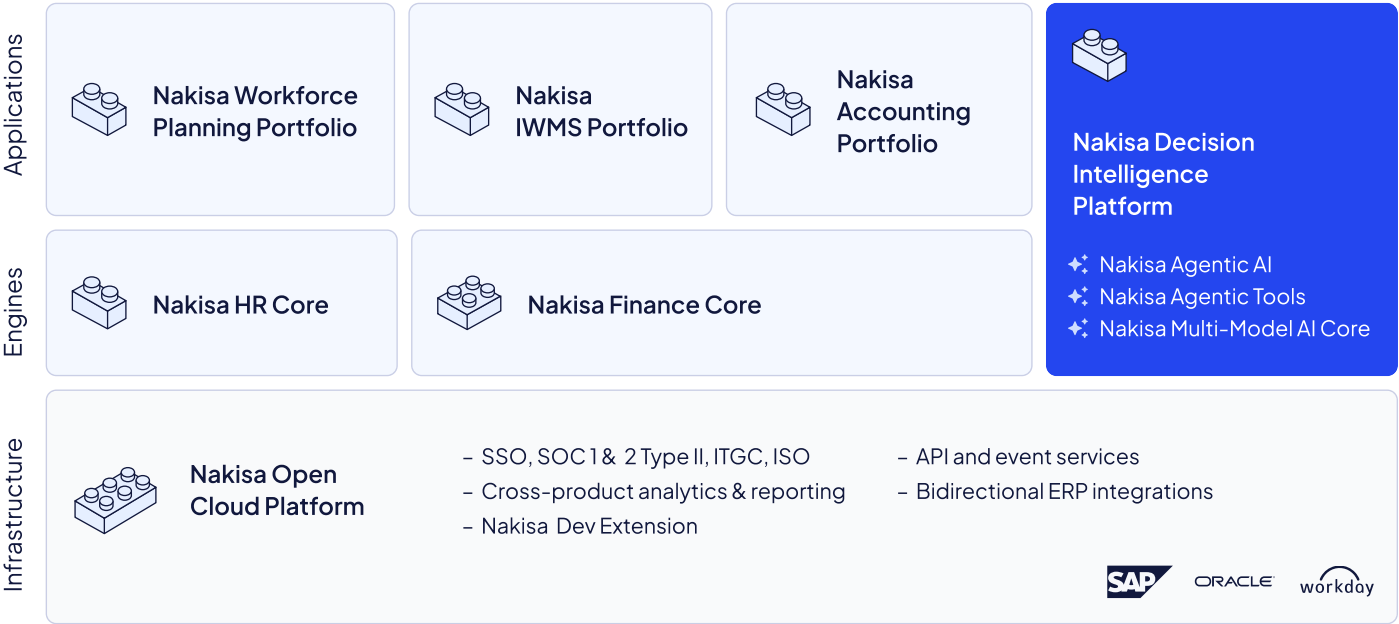
Trusted by the Fortune 1000



02 / Introducing the Nakisa Decision Intelligence (NDI) Platform

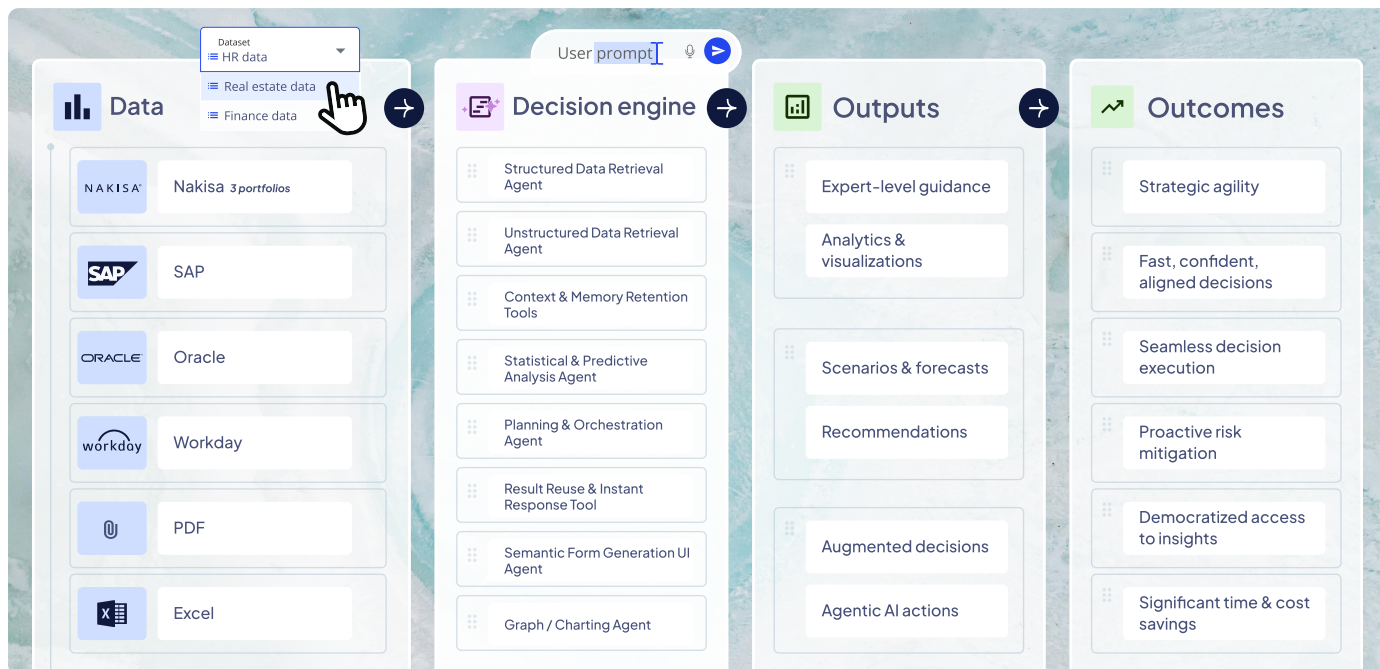
NDI is an enterprise-grade agentic AI platform that empowers leaders to transform large, siloed datasets into real-time strategic decisions and actions using natural language prompts (text or voice).

Available as a standalone solution or embedded across our HR, real estate, and finance products, it uncovers opportunities, anticipates risks, accelerates decisions, strengthens cross-functional alignment, and democratizes intelligence organization-wide. From managing M&A and rapid scaling to optimizing portfolios and navigating complex business pivots, NDI is the intelligent driver of decisive enterprise transformation.



03 / Unlocking business value with Nakisa Decision Intelligence

Our agentic solution unifies and interprets vast internal and external datasets across any system in real time. It goes beyond analysis by running forecasts, simulations, and visualizations, while providing expert, context-aware guidance every step of the way. Ask complex business questions in natural language (text or voice) and get tailored recommendations. It doesn't stop there; you can execute decisions instantly via Nakisa AI agents and apply them directly to your ERP and HCM systems.



01

Transforms complex data into clarity

It unifies vast amounts of structured and unstructured data in real time from core internal systems and external sources into a single, secure, and scalable platform. NDI goes beyond aggregation by instantly recognizing relationships within your data and aligning them to your unique business frameworks. Unlike other solutions, Nakisa is data-agnostic, requires no human-led training or advanced setup, adapts to new data, and delivers consistent quality, accelerating time-to-value.

The result: a holistic, secure view of all relevant data, transformed into context-rich intelligence you can act on.

02

Acts as your strategic advisor

Ask complex questions and instantly receive expert recommendations informed by your business context and industry knowledge. Use predefined, context-aware questions and follow-up prompts that adapt to your needs, guiding you toward smarter, faster decisions. This transforms simple questions into deep discoveries, surfacing insights that would otherwise remain hidden within your data.

The result: intelligent guidance at scale, in real-time, without the delays, costs, or dependency on advisors.

What is the predicted total cost of each region if growth continues, including workforce, lease obligations, and key operational expenses, and how does each scenario impact profitability and resource allocation?

Nakisa Decision Intelligence

Great! To estimate the predicted total cost for each region and understand the impact on profitability and resource allocation, we can model multiple scenarios based on growth assumptions. Here's what we need to define first:

- 1. Headcount growth:** What growth rate should we assume for workforce in each region?
- 2. Lease obligations:** Confirm if lease costs are fixed or should be projected at a typical annual increase rate (e.g., 3%).
- 3. Operational scope:** Clarify which operational expense categories to include (e.g., utilities, maintenance, travel).
- 4. Time horizon:** Define the forecast period (e.g., 1 year, 3 years) and frequency (monthly, quarterly).
- 5. Revenue/profitability targets:** Do you have specific targets for each region, or should we use default projections?

If you'd like, I can set up a simple form to input or adjust these assumptions so you can instantly compare scenarios and make informed decisions. Would you like me to do that?

Set up a form for inputting assumptions

Ask anything

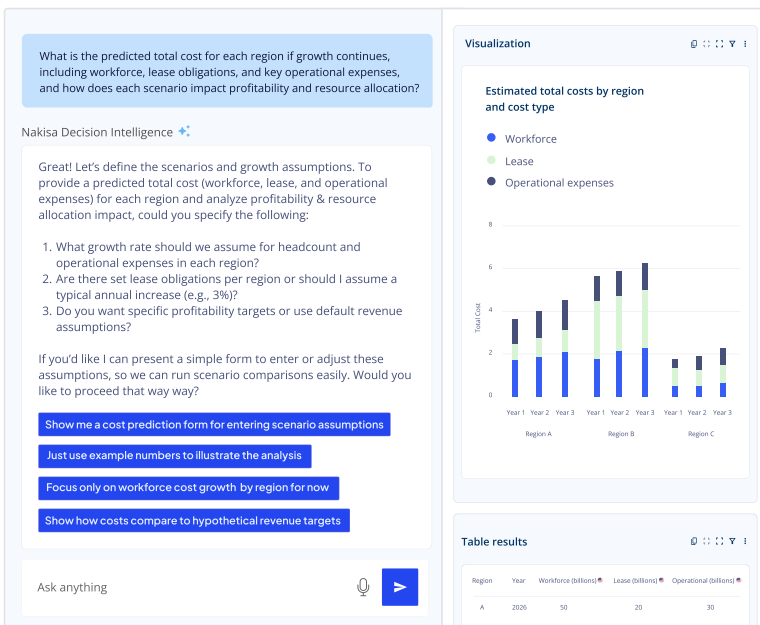


03

Analyzes, simulates, and forecasts

It analyzes vast internal and external data and applies advanced AI to bring clarity to your most critical business questions. NDI doesn't stop at answers; it explains why key events occur, simulates multiple scenarios so you can weigh potential outcomes, and forecasts trends to anticipate risks and seize opportunities, all paired with live interactive visualizations. Using natural language prompts and requiring no technical skills, it democratizes access to insights across your organization.

The result: a continuous cycle of analysis that enables you to stay ahead, turning complexity into actionable foresight.



04

Guides decisive action

It goes beyond insight generation by actively guiding users toward the next best steps. NDI translates complex analysis and scenario modeling into tailored, data-backed recommendations, suggests prioritized actions, and provides rationale.

The result: proactive guidance that transforms analytics from static reports into dynamic decision-making support, eliminating uncertainty and boosting business agility.

strongest candidate for scaling workforce and operational capacity.

2. Region B – Secondary Priority: Lease cost pressures and higher fixed obligations require careful management. Investment can be considered if resource allocation is optimized and lease renegotiations are executed.
3. Region C – Low Priority: Projected slower growth suggests maintaining a lean operational model focused on efficiency and cost control to preserve margins.

I recommend implementing a monitored phased investment plan aligned with evolving market conditions and revisiting assumptions quarterly. This adaptive approach balances growth ambitions with financial discipline, mitigating risks while optimizing returns.

Would you like to generate detailed action plans for each region or explore alternative scenarios focusing on cost reduction or accelerated growth?

Generate detailed action plans for each region

Ask anything

Create a plan using the following region-specific actions

- "Increase Region A's engineering team by 15 headcount in Q1 2026 to support new product development."
- "Add 10 customer support staff in Region B in 2026 if lease cost renegotiation is finalized."
- "Increase Region C's operations team by 5 FTEs in 2026, focusing only on critical process roles."
- "Expand the Region A sales team by 20% in 2027 to

Creating

05

Automates decision execution

It doesn't stop at insights and recommendations; NDI turns decisions into action. By automating workflows and routine tasks and executing strategies through Nakisa AI agents, NDI ensures the recommendations are implemented consistently and efficiently.

The result: accelerated outcomes, reduced manual effort, and measurable impact.

“ Manufacturing leader with 50K employees

This is not a wrapper; we have tried many AI systems, and no one is close to Nakisa. The major benefit, is that NDI has and knows our data. Other AI systems won't have that access. NDI doesn't hallucinate and is made for our use case. This has our data and is enterprise-grade.

VP - Systems and Policies

04 / See examples of use cases for your team



HR, org design, & workforce planning

- Organizational structure, hierarchy & positions
- Organizational resilience & agility
- Strategic change & transformation
- Skills demand & capability gaps
- Critical roles, talent pipeline, & succession planning
- Organizational costs & financial alignment
- Short-term & long-term workforce planning



Capital projects, real estate, & facility

- Location & geographic insights
- Financial performance & cost management
- Strategic growth and risk management
- Capital projects & investment prioritization
- Operational efficiency & space optimization
- Sustainability & emissions management
- Work order efficiency & vendor management



Finance & accounting

- Work order efficiency & vendor management
- Financial forecasting & scenario modeling
- Lease event tracking & recalculation
- Capital project investment analysis and budget control
- Financial reporting and disclosure automation
- Financial data validation and reconciliation

05 / What sets Nakisa apart?

- ✓ **Enterprise-grade secure**, GDPR-ready, SOC 1 Type II, SOC 2 Type II, and ISO 27001 & 27017 compliant, with full ITGC control, RBAC, and multi-level approvals; client data never leaves Nakisa and is not used to train or fine-tune third-party AI models.
- ✓ **Decision intelligence, not dashboards**, beyond charts, guiding tailored, expert-level decisions and automating workflows with Nakisa AI agents.
- ✓ **Enterprise-grade scalability** with large dataset consolidation and no record limits.
- ✓ **Domain-specific excellence**, data-agnostic, no human-led training required, dynamic adaptation to new data, consistent quality, no hallucination.
- ✓ **Integrated** cross-product and seamless ERP/HCM integration (SAP, Oracle, Workday), and robust APIs.
- ✓ **Natural language querying via text or voice**, ask like an advisor and get instant expert answers.
- ✓ **Client-centric** value advisory team, expert change management, dedicated client success managers, and continuous innovations.



You'll achieve

40% Reduced time-to-decision

90% Enhanced decision accuracy

60x Faster analytics

Explore Nakisa's advantage →

“ Health & science leader with 95K employees

We have our own AI, but it is nowhere close to Nakisa, because it has and knows our HR-specific data. This is much more reliable compared to even our own AI system that we are developing. Other players in the market don't have anything like this!

Director ERP Solutions